

DANNY GUZMAN

IT Manager | Director of IT | Compliance & Technology
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PROFESSIONAL SUMMARY

Results-driven IT Manager with 7+ years of progressive experience leading infrastructure, security, and compliance operations across regulated healthcare and technology environments. Proven track record delivering measurable business impact — including nearly \$100K in cost savings, SOC 2 recertification, and a 35% reduction in onboarding cycle times. Skilled at translating technical complexity into operational strategy, managing cross-functional stakeholders, and building scalable IT programs from the ground up. Deep expertise across endpoint management, cloud platforms, identity, HIPAA/SOC 2 compliance, and AI-driven workflow automation.

PROFESSIONAL EXPERIENCE

Manager, IT Infrastructure & Security

Marigold Health

Jul 2025 – Present | Remote

- Manage IT infrastructure and security for a fully remote, 80-person healthcare technology company supporting 160+ endpoints across cloud, identity, and endpoint platforms.
- Delivered nearly \$100K in cost savings within the first several months through strategic vendor consolidation, licensing optimization, and infrastructure right-sizing.
- Led SOC 2 recertification to a clean pass, coordinating third-party audits and serving as the primary compliance liaison across a HIPAA-aligned environment.
- Managed third-party penetration testing end-to-end — from vendor coordination through full remediation of findings — completing all remediations on schedule.
- Reduced employee onboarding and offboarding cycle times by 35% through workflow automation, Jira Service Management enhancements, and standardized provisioning processes.
- Own and administer Drata as the primary compliance automation platform, maintaining continuous control monitoring and evidence collection across all audit domains.
- Spearheaded a company-wide security awareness program including monthly phishing simulations, mandatory training, and policy acknowledgment workflows.
- Led full VoIP platform migration from Twilio to Dialpad, managing vendor coordination, user provisioning, and cutover with minimal disruption across a fully remote workforce.
- Currently leading enterprise migration from Google Workspace to Microsoft 365, consolidating a hybrid productivity environment while maintaining compliance and operational continuity.
- Leveraged AI-driven automation and no-code workflow tooling to accelerate IT operations, reduce manual overhead, and improve service delivery speed.

IT Manager

Netrun Technologies

Feb 2019 – Feb 2024 | Remote

- Led day-to-day IT operations for a managed services organization supporting a portfolio of small and mid-size business clients across healthcare and professional services sectors.
- Managed and mentored a team of IT support technicians, conducting regular 1:1s, setting performance goals, and coordinating workload distribution across client accounts.
- Served as escalation point for complex technical issues, guiding team members through resolution of high-priority incidents and ensuring SLA adherence across all client engagements.
- Designed, implemented, and maintained IT infrastructure for client environments — including network architecture, endpoint management, identity platforms, and cloud migrations.
- Led SOC 2 and HIPAA compliance engagements for healthcare clients, developing security policies, conducting risk assessments, and coordinating third-party audits.
- Built and administered Microsoft 365, Azure AD, and Intune environments, enforcing zero trust access controls and device compliance policies across hybrid workforces.
- Developed standardized onboarding and offboarding workflows, reducing provisioning cycle times and eliminating access control gaps across client organizations.

- Managed vendor relationships and contract negotiations for software licensing, hardware procurement, and cloud services — consistently delivering cost savings against client IT budgets.
- Deployed and managed endpoint security, patch management, and vulnerability scanning programs across client environments using industry-standard tooling.
- Collaborated with client leadership to present IT roadmaps and risk assessments, translating technical findings into actionable business recommendations.
- Automated recurring IT operations tasks using scripting and no-code platforms, improving service consistency and freeing team capacity for higher-value work.

EDUCATION

Bachelor of Science, Computer Science

Colorado Technical University

Apr 2022 – May 2026

CERTIFICATIONS & CREDENTIALS

- Foundations of Cybersecurity — Google (Sep 2023) | Credential ID: GKK37H5VRAMK
- SOC 2 Compliance Essential Training — LinkedIn Learning (Mar 2025)
- Cert Prep: Agile Analysis (IIBA®-AAC) — LinkedIn Learning (Mar 2025)
- What Is Generative AI? — LinkedIn Learning (Mar 2025)

CORE COMPETENCIES & TECHNICAL SKILLS

IT Leadership & Strategy

IT Operations Management • Vendor Negotiation & Consolidation • Budget Optimization • Stakeholder Communication • Cross-functional Collaboration • ITSM • Agile & Waterfall Project Management

Security & Compliance

SOC 2 (Type I & II) • HIPAA • Penetration Testing Coordination • Security Awareness Training • Phishing Simulation • Drata • Vulnerability Management • Risk Assessment • Policy Development

Infrastructure & Platforms

Microsoft Intune • Microsoft 365 • Google Workspace • Cloudflare One • Azure AD / Entra ID • Okta • Jira Service Management • macOS & Windows Endpoint Management • VoIP (Twilio, Dialpad) • Networking & DNS

Data & Automation

Fivetran • Snowflake • dbt • SQL • BI/Analytics Tooling • AI Workflow Automation • Process Automation • No-code Tooling